

## Private Banking Graduate Programme

The following opportunity has arisen within our institution:

### Trainee Client Relationship Manager

Join a leading financial institution dedicated to providing exceptional banking services. With a commitment to innovation, integrity, and excellence, we offer a dynamic environment for graduates to launch their careers in the banking industry. Our 2-year Private Banking Graduate Programme is designed to nurture talent, foster professional growth, and create future leaders in banking.

As a Graduate Trainee you will embark on a comprehensive training programme designed to equip you with the skills and knowledge necessary to excel in client relationship management within the private banking sector. You will work closely with experienced professionals, gain hands-on experience in various private banking operations, and develop a deep understanding of customer needs and financial products.

Key requirements and responsibilities will include but are not limited to:

- Complete a professional qualification fully sponsored by Turicum Private Bank.
- Learn and understand the Bank's products, services, policies, and procedures.
- Assist Senior Client Relationship Managers in managing client portfolios and building strong relationships with customers.
- Conduct financial analysis, assess client needs, and provide tailored banking solutions.
- Collaborate with different departments such as Credit, Compliance Risk and Ethics, Securities, Finance, and Investment Office to ensure seamless service delivery.
- Stay updated on industry trends, market developments, and regulatory changes affecting the banking sector.
- Participate in training sessions, workshops, and networking events to enhance professional skills and knowledge.

The ideal candidate will have a strong academic background with a minimum 2.1 grade in a Bachelor's or Master's degree, preferably in Finance, Business Administration, Economics, Law, or a related field. Excellent communication and interpersonal skills are vital, along with an analytical mindset with the ability to interpret financial data. Candidates will have a proactive approach, be eager to learn and adaptable to change.

As a responsible employer dedicated to Gibraltar, we are offering an attractive package that includes sponsorship of a professional qualification, training and salary.

If you think that you are a suitable candidate for this position, please send your current CV, together with a motivation letter explaining why you aspire to a career in private banking to:

**Turicum Private Bank**  
Attn: Mrs Jane Sollis  
Senior HR Officer  
Turicum House  
315 Main Street  
P.O. Box 619  
Gibraltar, GX11 1AA  
or e-mail: [hr@turicum.com](mailto:hr@turicum.com)

All applications will be treated in the strictest confidence. Closing date for applications is Friday 31<sup>st</sup> May 2024.

**Turicum Private Bank**  
Turicum House, 315 Main Street, P.O. Box 619, Gibraltar, GX11 1AA  
T: +350 200 44144  
E: [contact@turicum.com](mailto:contact@turicum.com) W: [turicum.com](http://turicum.com)